



# Meeting Your Clients' Insurance Needs With Crump

Welcome to Crump Life Insurance Services! We're excited to partner with Edward Jones to provide you with the life, long term care, and disability insurance solutions and deep expertise we offer as one of the industry's leading insurance outsourcing organizations.

Risk protection is an important component in a comprehensive financial plan. The Crump relationship can help you uncover opportunities, execute protection planning and put in place life, long term care, and disability insurance solutions to help protect your clients' income and assets while helping them meet their retirement goals. It starts with your dedicated team that will help you navigate Crump's full service program to provide support for your cases from start to finish!



## Getting Started: Your Consultant Team and Case Design

As you work with your clients and uncover a life and long term care insurance need, your Crump sales team is here to assist you. Your Crump sales team is an important resource to uncover opportunities, including providing you with valuable in-force policy review capabilities, sales ideas, sales illustrations/quotes, product and concept information, and case design for your more complex cases.



## Case Management: Your Client Services Team

Our team of Crump case managers will shepherd your case through the underwriting processing with the carriers. Once submitted, your case is assigned to a case manager and they are available to assist with any questions you have as your case moves through the process.



## Contacting Your Crump Team

Toll-free line: 888.522.0522

- Option 1 Dial by Extension
- Option 2 Life Insurance
  - Press 1 Life Sales Support
  - Press 2 Life Case Management
- Option 3 Long Term Care
  - Press 1 Long Term Care Sales Support
  - Press 2 Long Term Care Case Management

### Email

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- All Client Services: [EJCaseManagement@crump.com](mailto:EJCaseManagement@crump.com)



# Exclusive Crump Team & Support for Edward Jones

- Wai Miks
- Matt Yanich
- Brian Barrach
- Rick Grant
- Patrick McNeil
- Teresa Speir
- Kris Ernst
- Devon Pedrick
- Jason Wallach



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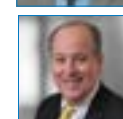
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## Your Long-Term Care (LTC) Insurance Consultant Team



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## Your Disability Income Protection (DI) Consultant Team



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